

#### Company

Top Tier Solar Solutions
855-997-1213
www.toptiersolarsolutions.com
1530 Center Park Drive, Charlotte, NC, USA
accountmanager@toptiersolarsolutions.com
License Number: SC - CLG.123883, NC - 87345
Electrical License: SC - M116330, NC - U.35673, VA2705186005, ...

Your Solar Pro Jose Morales jmorales@toptiersolarsolutions.com +1 (919) 888-2979

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### **About Us**



# **ABOUT US**

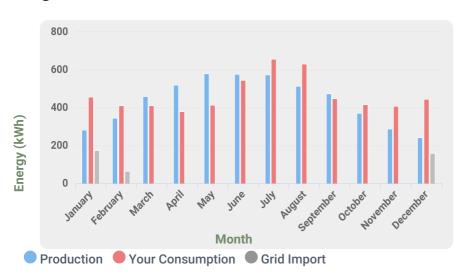
Top Tier Solar Solutions is a family-owned residential solar energy company founded in South Carolina. Our mission is to help homeowners invest in energy independence by providing a transparent, seamless transition to solar energy. We're passionate about providing an unmatched customer experience and unparalleled customer service to each of our customers.

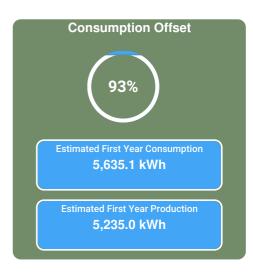






## **Usage Breakdown**





## **Estimated Savings**



Assuming a 3.50% escalation rate on utility rate





### **Solar Details**



System Size 3.555 kW DC

Panels JKM395M-72H Inverters SE11400H-US [240V]

AC Rated Power Output 22.8 kW AC

Estimated First Year Production 5,235 kWh

**Consumption Offset** 93%

## **Array details**

Panel: JKM395M-72H

Quantity: 1	Watts: 395	Azimuth: 107° (E)	Tilt: 18.43°	Mounting: flush
Panel: JKM395M-72H				
Quantity: 4	Watts: 395	Azimuth: 288° (W)	Tilt: 18.43°	Mounting: flush
Panel: JKM395M-72H				
Quantity: 3	Watts: 395	Azimuth: 107° (E)	Tilt: 18.43°	Mounting: flush
Panel: JKM395M-72H				
Quantity: 1	Watts: 395	Azimuth: 107° (E)	Tilt: 18.43°	Mounting: flush



# **Month-by-Month Details**

Month (2024)	Production AC (kWh)	Grid Usage (kWh)	Solar Payment	New Utility Bill	Net Credits	Solar Savings
Jan	282.97	174.85	\$0.00	\$39.40	0.0 kWh	\$38.59
Feb	346.2	65.61	\$0.00	\$24.46	0.0 kWh	\$47.21
Mar	459.63	0	\$100.59	\$15.57	48.9 kWh	\$56.02
Apr	519.35	0	\$100.59	\$15.55	138.9 kWh	\$51.89
May	580.98	0	\$100.59	\$15.55	165.3 kWh	\$56.69
Jun	577.99	0	\$100.59	\$15.55	31.9 kWh	\$74.47
Jul	574.81	0	\$100.59	\$15.55	-83.4 kWh	\$89.77
Aug	515.59	0	\$100.59	\$15.55	-117.2 kWh	\$86.31
Sep	473.81	0	\$100.59	\$15.55	24.4 kWh	\$61.29
Oct	371.28	0	\$100.59	\$15.55	-47.1 kWh	\$57.03
Nov	289.21	0	\$100.59	\$15.53	-118.5 kWh	\$55.58
Dec	243.17	159.62	\$100.59	\$37.33	-43.1 kWh *	\$39.07
Total	5,235.0 kWh	400.1 kWh	\$1,005.90	\$241.14	\$0.00	\$713.92

Production and Savings estimates are based on a period of 30 years by default. The length of the default project life can be updated for all projects by visiting the <a href="Your Pricing">Your Pricing</a> section in the Company settings. To change the project life for this project, visit <a href="Utility">Utility</a> section under Settings button at the top edge of this page. Estimated production assumes equipment is maintained and free from damage or other impediments. Estimated projected usage is based on your current utility bill.



## Standard - 25 year - 4.49% with Autopay

Loan Amount	\$24,910.46
Loan APR	4.49%
Loan Term	25 years
Initial Monthly Payment * (No payment for the first 2 months)	\$100.59 / month
Estimated New Utility Bill	\$20.18 / month

#### Estimated new total monthly payment

\$120 77 / month

- This is estimated initial monthly payment for 18 months.
- The estimated adjusted monthly payment after 18 months without paydown is \$ 143.53.
- The estimated adjusted monthly payment after 18 months with paydown is \$ 100.59.
- The paydown amount is \$ 7473.14
- Terms displayed above are dependent on enrolling in the ACH promotion program.
- \* Pre-payment considered for above calculations: \$7,473.14.

The loan information on this proposal may not be an exact representation of your actual financing loan agreement.

Provided by:

goodleap°



Pricing			
	Price	Discounts & Rebates	Total Price
Base Price for Solar Based on a 3.555 kW installation	\$24,910.46		
Gross Cost	\$24,910.46	-\$0.00	\$24,910.46
Federal Tax Credit Additional Tax Incentive		-\$3,985.67	
Federal Tax Credit Residential Renewable Energy Tax Credit - 30%		-\$7,473.14	
Cost after Rebates & Incentives* \$3,985.67 received from incentives that are not included in the loan payments	\$24,910.46	-\$11,458.81	\$13,451.65

<sup>\*</sup>Note: Not everyone is eligible for credits, incentives, or rebates or can fully use them. Please consult your tax professional or legal professional for further information.\*\* Incentives are subject to change. The actual amount can be higher or lower than what is quoted, and may not stay at a fixed rate over time. It can also change based on the tax bracket you are in.



# **Project Timeline**

Step	Details
Permit Approval	
Installation	Installation will generally take 1-2 days and your crew lead will walk you through your system to better understand all the components upon completion
Inspection	Your local authority having Jurisdiction will inspect your system for compliance and safety purposes
Activation (PTO)	Your utility company will give you approval to energize your system and a Top Tier Representative will go over how to activate your new system!



### **Benefits of Solar**



#### **Control your Energy Costs**

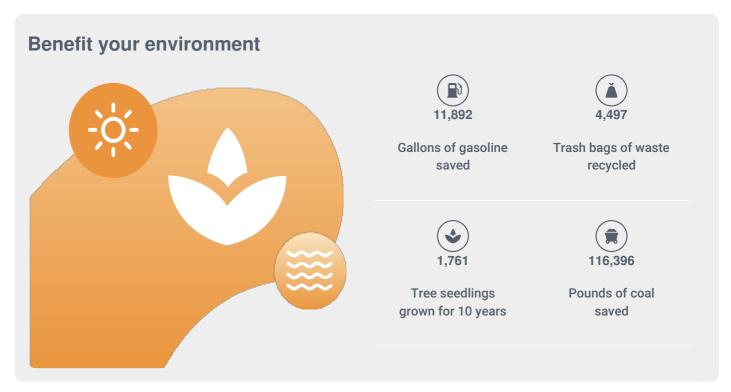
As utility prices continue to climb you will enjoy predictable energy costs for years to come.



### Increase the value of your property

A number of real estate studies find that solar is a home improvement that may increase the market value of your property.

Source: https://www.nrel.gov/docs/fy08osti/42733.pdf



Source: United States Environmental Protection Agency



### **SC Solar Disclosure and Brochure**

South Carolina Solar Disclosure and Marketing Brochure

Phone: +1 (919) 888-2979



## Signature

I hereby agree to move forward with the solar project as described above and agree to the Terms and Conditions below of the contract provided by the installer Top Tier Solar Solutions joined to this proposal.

Muria Florest	12-05-2023
Maria Flores	Date of Signature (MM-DD-YYYY)
JM	12-05-2023
Jose Morales	Date of Signature (MM-DD-YYYY)

Phone: +1 (919) 888-2979





### **Terms & Conditions**

### **Top Tier Solar Solutions**

**Terms and Conditions** 

General	Terms 8	& Cond	itions f	or sol	ar systems	Install	ation per	formed	by 1	Гор Т	Γier S	olar (	Solutions, L	LLC:
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- 1. Installations must be completed in accordance with all laws, codes and other requirements applicable under federal, state and local authority (e.g. permits, inspections)
- 2. Top Tier Solar Solutions will require the necessary client information to proceed with mandatory government and State applications.
- 3. Top Tier Solar Solutions and its staff will require access to your property to proceed with initial project assessment, construction, inspection and required maintenance. The client will be contacted prior to Top Tier Solar Solutions visits, and will need to arrange property access allowing Top Tier Solar Solutions to fulfill its portion of the agreement. Top Tier Solar Solutions will require all necessary forms filled and full client cooperation to complete its part of the contract.
- 4. We recommend the client to seek the appropriate consultation concerning any tax liabilities that may be associated with the receipt of the Federal and/or State Tax Incentive Programs.
- 5. Top Tier Solar Solutions, its parents, subsidiaries, affiliates, officers, employees, contractors and agents:
- Are not responsible for any tax liabilities that a client may incur.
- Do not endorse, guarantee or warrant any particular brand, manufacturer or third party services.
- 6. The client hereby agrees to indemnify, defend and hold harmless, Top Tier Solar Solutions, its parents, subsidiaries, affiliates, officers, employees, contractors and agents from any and all liability associated with this program/project except for the labor warranties provided.

Please refer to product spec sheet and online warranty information for details. Manufacturer is responsible for all solar components warranties, Top Tier Solar Solutions is responsible for all labor warranties unless stipulated otherwise.

- 25 year limited power output warranty on solar panels
- 25 year limited product manufacturer's warranty on solar panels
- 20 year limited warranty on racking system
- 25 year workmanship warranty
- 10 year roof penetration warranty
- 7. No amount of energy savings, energy production or income generation are guaranteed as a result of the purchase and installation of eligible equipment.
- 8. The client is responsible for the application process, from initiation through completion unless mentioned otherwise by a representative of Top Tier Solar Solutions. The client may designate a primary contact; however, the client is responsible for ensuring that the guidelines, terms and conditions, requirements, and program processes are adhered to.

- 9. It is the responsibility of Top Tier Solar Solutions to ensure that all appropriate permits (e.g. local, state) have been obtained including ensuring that Deed Restrictions do not prohibit the installation of the proposed PV system.
- 10. Federal, State, Local, Utility program guidelines and rebate levels are subject to change without notice, and may be terminated by executive, legislative or regulatory action at any time. Utility rates are also subject to change. Top Tier Solar Solutions is not held accountable for loss of rebate, income, savings or delays resulting from such situation.
- 11. Prior to final pricing, Top Tier Solar Solutions reserves the right to conduct a site visit/audit to verify that all satellite calculations were exact. Materials offered are subject to change without notice. Quality and efficiency offered will remain within 5% less, 10% more, or equivalent.
- 12. All payments must be made according to the scheduled agreement. Personal Check, Wire Transfer, all major Credit/Debit Cards (only for initial deposit), and Bankers Draft are all acceptable methods of payment. All goods remain the property of the Top Tier Solar Solutions until final payment has been completed. Payments outstanding beyond their respective due dates will incur interest at the rate of 2% on the outstanding balance, until the balance is paid in full and final settlement has been reached.
- 12(a). Schedule of Payments (CASH FINANCING): All amounts due under this Agreement shall be billed and paid for in the following manner, 10% of total cost due at upon signing Agreement, 90% of total system cost due at time of installation.
- 13. Top Tier Solar Solutions does not, will not, and cannot hold responsibilities in relation to any form of damage caused by accumulated snow and/or ice and/or hail on or around the solar array.
- 14. The timeline proposed in this offer cannot be guaranteed by Top Tier Solar Solutions and Top Tier Solar Solutions cannot be held accountable for any delays resulting from situations not under the control of Top Tier Solar Solutions (rain, snow, permitting, application approval delays etc.)
- 15. Top Tier Solar Solutions will not sell, share, or rent your personal information to any third party, or use your e-mail address for unsolicited mail. All e-mail messages sent by Top Tier Solar Solutions will pertain solely to the provision of agreed services and products. Any information on pricing and procedures will remain confidential between the client and Top Tier Solar Solutions and are not to be shared with other companies.
- 16. Warranty or maintenance obligations information may be sold to or transferred to a third party at any time.
- 17. In an effort to expedite the process for utility applications, HOA applications, and local permitting, by signing electronically, you give Top Tier Solar Solutions the authority to sign the referenced applications on your behalf in addition make any and all necessary changes to homeowner names, addresses, and account numbers to match the records of the corresponding jurisdictions.
- 18. Top Tier Solar Solutions LLC does not guarantee the increase of home value from the addition of any photovoltaic systems and/or components regarding energy generation.

#### 19. INCENTIVES

- a. Top Tier Solar Solutions may, from time-to-time in its sole discretion, offer incentive programs to customers. The incentive program amount and terms may vary and any incentive program may be terminated for any reason in Top Tier Solar Solution's sole discretion. Incentives are not valid for cash and are void where prohibited. Incentives are conditioned upon completion of the project.
- b. If a project is cancelled for any reason by Client or by Top Tier Solar Solutions due to breach of these terms and conditions or any terms of any proposal, documentation, or other agreement between the parties, then Client shall repay all incentive program amounts within seven (7) days of demand by Top Tier Solar Solutions.
- 20. By signing electronically, and upon doing so, client agrees to all program requirements including all terms and conditions of Top Tier Solar Solutions and both parties are executing this offer in good faith.

SC M-116330 CLG-123883, NC U.35028 CLG 87345, OH: 48524, KY: CE66227

Provider: Stratford Insurance Group, 2307 North Hill Field Road, Suite 103, Layton, UT 84041

NAIC: 39993 (Colony Insurance Company)

EXHIBIT 1 (Top Tier Solar Solutions COPY) NOTICE OF CANCELLATION STATUTORILY-REQUIRED LANGUAGE Notice of Cancellation

You may CANCEL this transaction, without any penalty or obligation, within THREE BUSINESS DAYS from the signature date above. If you cancel, any property traded in, any payments made by you under the contract or sale and any negotiable instrument executed by you will be returned within TEN DAYS following receipt by the seller (Top Tier Solar Solutions, LLC) of your cancellation notice, and any security interest arising out of the transaction will be canceled.

Customers in South Carolina are allowed to CANCEL this transaction, without any penalty or obligation, within 10 BUSINESS DAYS from the signature date above. If you cancel, any property traded in, any payments made by you under the contract or sale and any negotiable instrument executed by you will be returned within TEN DAYS following receipt by the seller (Top Tier Solar Solutions, LLC) of your cancellation notice, and any security interest arising out of the transaction will be canceled.

If the client cancels without cause (for cause would include failure by the contractor to supply properly skilled workers or materials; failure to maintain worker's compensation insurance for all skilled workers on site; failure to make timely payment to all subcontractors, and/or material suppliers in accordance with respective subcontracts or supply agreements; failure to obey local, state, or federal laws and regulations or lawful orders of a public authority; or otherwise guilty of a substantial breach of contract and failure to cure within the time specified by agreement), after the expiration of the three-day rescission period, the Contractor shall be entitled to receive payment for work executed, and costs incurred by reason of such termination, along with reasonable overhead and profit on the work not executed.

Liquidated Damages Clause: Customer agrees and acknowledges that Top Tier Solar Solutions incurs costs and expenses preparing to perform the work and acquire the materials and components after this Agreement is signed. If Customer cancels this Agreement after the three-day right to rescission, except for cancellations for cause as outlined above, Customer agrees to pay to Top Tier Solar Solutions, as liquidated damages and not a fee, either a) \$3,000 or b) 10% of the contract price, whichever is less, within 10 business days of providing Top Tier Solar Solutions with notice of Customer's decision to terminate this Agreement. The customer agrees that this amount is reasonable in light of the anticipated or actual harm caused by the termination, the difficulties of proof of loss, and the inconvenience or non-feasibility of otherwise obtaining an adequate remedy. Customer may not terminate this agreement, except as provided above, after any materials have been installed on the Property.

To cancel this transaction, mail or deliver a signed and dated copy of this cancellation notice, or any other written notice to Top Tier Solar Solutions LLC, Document Receiving, 1530 Center Park Dr. Charlotte, NC 28217 no later than the date that is THREE BUSINESS DAYS from the date you signed the Agreement.

I,, hereby cancel this transaction on	·
Customer's Full Name:	
Customer's Signature:	

EXHIBIT 1 (Top Tier Solar Solutions COPY) NOTICE OF CANCELLATION STATUTORILY-REQUIRED LANGUAGE Notice of Cancellation
You may CANCEL this transaction, without any penalty or obligation, within THREE BUSINESS DAYS from the signature date above. If you cancel, any property traded in, any payments made by you under the contract or sale and any negotiable instrument executed by you will be returned within TEN DAYS following receipt by the seller (Top Tier Solar Solutions, LLC) of your cancellation notice, and any security interest arising out of the transaction will be canceled.
Customers in South Carolina are allowed to CANCEL this transaction, without any penalty or obligation, within 10 BUSINESS DAYS from the signature date above. If you cancel, any property traded in, any payments made by you under the contract or sale and any negotiable instrument executed by you will be returned within TEN DAYS following receipt by the seller (Top Tier Solar Solutions, LLC) of your cancellation notice, and any security interest arising out of the transaction will be canceled.
If the client cancels without cause (for cause would include failure by the contractor to supply properly skilled workers or materials; failure to maintain worker's compensation insurance for all skilled workers on site; failure to make timely payment to all subcontractors, and/or material suppliers in accordance with respective subcontracts or supply agreements; failure to obey local, state, or federal laws and regulations or lawful orders of a public authority; or otherwise guilty of a substantial breach of contract and failure to cure within the time specified by agreement), after the expiration of the three-day rescission period, the Contractor shall be entitled to receive payment for work executed, and costs incurred by reason of such termination, along with reasonable overhead and profit on the work not executed.
Liquidation Damages Clause: Customer agrees and acknowledges that Top Tier Solar Solutions incurs costs and expenses preparing to perform the work and acquire the materials and components after this Agreement is signed. If Customer cancels this Agreement after the three-day right to rescission, except for cancellations for cause as outlined above, Customer agrees to pay to Top Tier Solar Solutions, as liquidated damages and not a fee, either a) \$3,000 or b) 10% of the contract price, whichever is less, within 10 business days of providing Top Tier Solar Solutions with notice of Customer's decision to terminate this Agreement. The customer agrees that this amount is reasonable in light of the anticipated or actual harm caused by the termination, the difficulties of proof of loss, and the inconvenience or non-feasibility of otherwise obtaining an adequate remedy. Customer may not terminate this agreement, except as provided above, after any materials have been installed on the Property.
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I,, hereby cancel this transaction on  Customer's Full Name:
Customer's Signature: