

# IDEAL

SERVICES

## HEATING & COOLING

110 Tradition Trail | Holly Springs | NC | 27540  
**919-557-0004**



Name: <b>Wade &amp; Tammy Genthe</b>	Proposal#: <b>R1804012025080509-3</b>	Date: <b>04/01/2025</b>
Site Address: <b>12097 McDougald Road</b>	Billing Address: <b>12097 McDougald Road</b>	Consultant: <b>Marco Torres</b>
City: <b>Broadway</b>	City: <b>Broadway</b>	Email: <b>marco@idealservicesonline.co</b>
State: <b>NC</b>	State: <b>NC</b>	Cell Phone: <b>(919) 710-1721</b>
Phone: <b>9197215142</b>	Zip Code: <b>27505</b>	Phone: <b>9197215142</b>
	Zip Code: <b>27505</b>	

### Zone 1

Trane XL824 Wi-Fi	Trane XL17i & TAMX Heat Pump	System Investment		
		Term: 15	Rate: 0%	<b>Est Payment: \$891.37</b>
		Investment Type : Finance (With Approved Credit)	WELLS FARGO - 15	
		Base System	<b>\$15986.4</b>	
		Optional Items Total	<b>\$495.38</b>	
		Instant Rebate Total(Before & After Tax Rebates Applied)	<b>&lt;\$3111.28&gt;</b>	
		Sales Tax 0%	<b>\$0.00</b>	
		System Total	<b>\$13370.50</b>	
		Initial Investment	<b>\$0</b>	
		Balance	<b>\$13370.50</b>	
		Net Investment After Credits & Rebate	<b>\$13370.50</b>	

### Purchased Accessories

### We Recommend For Your New Comfort System



**Model Number :** Enlarge Existing Duct Up To 12"

This product improves airflow to your new system by allowing more air to be distributed and also increases energy efficiency by replacing your old, leaky vinyl flex duct with new, R-8 duct that is properly strapped and sealed.

**EMI**  
**\$36.13**

**\$541.98**

### Rebates

Ideal Spring Savings - Multi-Speed Speed System	<b>\$200.00</b>	Instant Savings	<b>\$2411.28</b>
XL17i - Trane \$500.00 Rebate	<b>\$500.00</b>		

By signing this agreement I acknowledge that I have read and understand each page, including the terms and conditions.

Representative:

Date:

**Wade Genthe**  
Customer: **152.27.23.66**

Date: **04/02/2025**  
**12:09:40**

Approved By:

Date:

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### Zone 1

#### Purchased Accessories

	<b>Model Number :</b> Replace Flex 9" - 12" This product increases energy efficiency by replacing your old, leaky vinyl flex duct with new, R-8 duct that is properly strapped and sealed. This task is replacement of flex and does not include collar, damper, boot, or register.	

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Component In Base System Investment			Inclusions
Qty	Model #	Description	
1	MUNICIPAL PERMIT	Ideal Services will secure all required municipal permits required for your project and will assist you and coordinate with you in scheduling your inspection.	<ul style="list-style-type: none"> <li>• 12 Year Compressor &amp; 10 Year Parts Warranty</li> <li>• 2 Year Installation Labor Warranty</li> <li>• Reconnect To Existing Refrigerant Tubing</li> <li>• Reconnect to the existing duct system</li> <li>• Equipment Pad to stabilize outdoor unit</li> <li>• New metal drain pan &amp; safety switch</li> <li>• Remove and dispose used equipment</li> <li>• Reconnect to Existing Gas, Electric, &amp; Drain Utilities</li> <li>• Mechanical &amp; Electrical permitting and municipal inspections are included</li> <li>• Reconnect to Existing Electric, Low Voltage, and Drain Tubing</li> <li>• Copy of Power Bill at Installation Address is Required by Duke for any Duke Rebate Submissions to be Accepted.</li> <li>• 10 Year Thermostat Parts Warranty</li> <li>• Reconnect to existing low-voltage control wiring</li> </ul>
1	INSTALLATION LABOR	Your New Comfort System Will Be Installed By Background-Checked Factory Trained Technicians Using The Highest Quality Materials and Proven Techniques to Insure Your New Comfort System is Installed to the Highest Standards Possible	
1	Install Materials - Heat Pump - Crawlspace	Ideal Services uses only the highest quality materials available on our jobs. We level and stabilize your air handler in the crawlspace and make sure it is properly supported as a part of the installation of your new comfort system in your home.	
1	3.0 Ton Trane XL17i & TAMX Heat Pump System	Two-stage cooling & heating with the Trane XL17i heat pump system offers flexible family comfort, with the ability to cool every room to the right temperature efficiently. The XL17i features a two-speed Climatuff compressor and is an energy star rated appliance with efficiency ratings up to 17.2 SEER2 and 8.3 HSPF2. Trane's TAMX Series Hyperion air handler brings 14 industry-exclusive patents which provide significant advantages over other air handlers, advantages like double-wall construction that virtually eliminates sweating and condensation and refrigerator-styled insulation put between the walls so no insulation in the air handler makes contact with the air in your home, providing cleaner; healthier air. Hyperion air handlers deliver the Trane reliability you expect with its all-aluminum evaporator coil and ComfortLink II communicating controls while its variable speed motor, electronic refrigerant expansion valve, and Comfort-R enhanced dehumidification ensure your family stays comfortable indoors all year long, no matter the weather outside. AHRI: 210700297	
1	Trane XL824 Wi-Fi Nexia	The XL824 7-day programmable thermostat is wi-fi enabled, compatible with almost all HVAC systems, and can be controlled from your smartphone or tablet. Not only does the XL824 monitor indoor and outdoor temperatures, so you can adjust your system to be energy-efficient, but it also tells you when it's time to change a filter or schedule routine maintenance.	
			Exclusions
			<ul style="list-style-type: none"> <li>• Sheetrock Patching, Painting and Repair is Excluded.</li> <li>• Carpentry Work is Excluded.</li> <li>• High Voltage Electric is Not Included</li> <li>• All Manufacturers Require Maintenance After 1st Year For Warranty Coverage</li> <li>• Please add 3% to any check or cash amount to be paid by credit card for card processing.</li> <li>• Copy of Power Bill at Installation Address is Required by Duke for any Duke Rebate Submissions to be Accepted.</li> <li>• A maintenance plan with continuous coverage is required for all extended labor warranties.</li> </ul>

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### Component In Base System Investment cont.

Qty	Model #	Description
1	INITIAL-MAINT	INITIAL MAINTENANCE AND TUNE-UP WITHIN 6 MONTHS OF INSTALL

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### Terms & Conditions

#### Terms and Conditions

1. This Proposal may be withdrawn by the Company if not accepted within three (3) business days.
2. Ideal Services warranties all related material, installation, and workmanship used to install a new HVAC system for a period of one year from the date of installation for the original purchaser as long as they own the home.
3. Equipment warranty is covered under the manufactures warranty. Equipment and controls are not under related material warranty.
4. All warranty work is scheduled and performed during the company's normal business hours, Monday-Friday 8:00 a.m. to 4:30 p.m., but can be performed after normal service hours if customer pays the additional cost of after-hours service.
5. If suggested options are not chosen by the customer and a failure is experienced, Ideal Services is held harmless.
6. If conditions or circumstances are encountered at the job site which are (1) concealed physical conditions, or unknown physical conditions of unusual nature, which differs from that which is visually ascertained, Customer agrees to accept responsibility for such conditions and those circumstances outside the control of Ideal services and further agrees to pay for any labor or materials, including repair to damaged equipment and other plumbing, electric, or structures caused by such conditions and/or circumstances.
7. Until final payment is made, the company will retain title to all materials and equipment and reserves all lien rights in accordance with North Carolina State Law.
8. Unless noted on this proposal, payment is due in full upon equipment startup. A monthly finance charge, equal to the highest allowable interest rate, may be levied on customers account if delinquent.
9. In the event customer's account is referred to attorneys for collection, customer agrees to pay reasonable attorney fees, court cost and other collection costs.
10. Customer will carry fire, extended coverage and other necessary insurance.
11. Customer shall assume risk of loss or damage to equipment after it is set in place on the job.
12. Every attempt will be made to complete the work on the date(s) specified, but because the company may have no control over equipment availability and delivery, all completion dates are estimates only.
13. The company shall not be liable for damage, loss or delays resulting from fire, explosion, flooding, the elements, labor troubles, or any other cause beyond our control.
14. If completion of the job is delayed or stopped by the general contractor (if any) or owner, for reasons over which Ideal has no control, payment to Ideal must be made for all materials that have been purchased for that contract and for the labor used to date of delay or work stoppage. Any unpaid portion of the contract will be subject to the terms and conditions of the contract.
15. This equipment and installation shall be installed per all applicable codes and shall pass code requirements and inspection. This proposal does not cover any local building, electrical, or plumbing code compliance requirements due to pre-existing conditions, outside or separate from this installation.
16. This proposal does not cover testing, removal, or disposal of unsafe or controlled materials. If testing, removal, or disposal is necessary an additional charge will be made unless otherwise notes in this proposal.
17. This agreement contains the entire understanding between the Company and the Customer, and any modifications, amendments, or changes must be in writing and signed by both parties.

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<p><b>Wade Genthe</b></p> <p>Customer: 152.27.23.66</p>	<p>Date: 04/02/2025 12:09:40</p>	<p>Representative:</p> <p>Approved By:</p>	<p>Date:</p> <p>Date:</p>
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Your Home	Your Consultant

We hereby propose to furnish material and labor in complete accordance with the above specifications for the sum of  
 Thirteen Thousand Three Hundred Seventy Dollars and Fifty Cents  
 (Total extended Price with Tax after Discount)

**\$13,370.50**

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