

Warranty → 3 years parts & labor

Proposal Quote



To: **Chalybeate Store**
9101 US Hwy 401 N
Fuquay Varina, NC 27519

ATTN: **Sam Nemuri**

Jacksonville, FL
 Tampa, FL
 Ft. Myers, FL
 Miami, FL
 Pensacola, FL
 Orlando, FL
 Savannah, GA

Birmingham, AL
 Atlanta, GA
 Columbia, SC
 Greensboro, NC
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CORPORATE OFFICE: 800-733-2945
 www.guardianfueltech.com

Guardian Fueling Technologies provides layouts, installation, and service on all Liquid Handling Projects.
 We are pleased to offer the following for your consideration

Site Address	Chalybeate Store 9101 US Hwy 401 N Fuquay Varina, NC 27519	Quote #	MAGC1253788	EQUIP		Sales Person	Ed Perkins
		Job Name	Canopy extension and dispensers	Date:			919-798-4842 2.8.21

UNLESS SPECIFICALLY NOTED, THIS PROPOSAL IS VALID FOR 30 DAYS FROM THE DATE ABOVE

General description of work to be performed:

- Demolish and remove existing canopy
- Install new footers for 24' x 72' canopy
- Island and piping work
- Dispenser replacement

TANK MONITORING EQUIPMENT			\$	477.18	
1	Veeder Root TLS-450 PLUS Monitoring System consisting of the following:			477.18	477.18
1	Position Sensitive Pan/Sump Sensor 12' Cable E85	794380-323			
ISLAND EQUIPMENT			\$	9,151.63	
3	Universal 3' wide x 5' long x 9" high Island Form with 6" radius ends.	STAINLESS	473.75		1,421.25
6	OPW 1 1/2" emergency valve Double Poppet Boss Mount	10BHMP-5830	164.60		987.60
3	PCI MVR series multiproduct UDC for Encore	MVR4422	775.20		2,325.60
6	PCI SVA Stabilizer bar kit	SVA-800	52.36		314.16
6	Flexing 1-1/2" x 18" MxM Fireman Flex connector w/ swivel	FF15X18HMXSSFF	127.59		765.52
6	Universal 3.5" x 36" x 56" U-shaped bumpers	STAINLESS	556.25		3,337.50
DISPENSING EQUIPMENT			\$	86,080.70	
3	Gilbarco Encore 700 S Dispenser	14943.62		14,211.70	42,635.11
	Includes: Color display, EMV HCR2 Reader, EPP PIN Pad				
	Model: NN1 - Blender Dispenser 3+0				
	Image: Private Label PURE				
	Additional Options:				
o	10.4" Color Screen w/ 8 year GSTV agreement				
o	Global Contactless Module - NFC Reader				
o	DCM (Dispenser Communication Module)				
o	Speaker				
o	OPTIONAL				
o	Two Level Pricing (Dual PPU)	455.32			
o	Stainless Steel Side Columns	280.85			
o	Stainless Steel Lower Doors	276.60			
1	Gilbarco Encore 700 S Dispenser			13,940.43	13,940.43
	Includes: Color display, EMV HCR2 Reader, EPP PIN Pad				
	Model: NAO - MPD Dispenser 1-Grade				
	Image: Private Label PURE OFF-ROAD				
	Additional Options:				
o	10.4" Color Screen w/ 8 year GSTV agreement				
o	Global Contactless Module - NFC Reader				
o	DCM (Dispenser Communication Module)				
o	Speaker				
o	1" outlet casting				
o	OPTIONAL				
o	Two Level Pricing (Dual PPU)	152.13			
o	Stainless Steel Side Columns	280.85			
o	Stainless Steel Lower Doors	276.60			

Proposal Quote

29,019.15 29,019.15

- 1 **Gilbarco Encore 700 S Dispenser (HIFLOW)**
 - Includes: Color display, EMV HCR2 Reader, EPP PIN Pad
 - Model: NPA - Master Diesel 1-Grade, 2-Side with DEF 1-Side Only
 - Image: Exxon Synergy
 - Additional Options:
 - o 10.4" Color Screen w/ 8 year GSTV agreement
 - o Global Contactless Module - NFC Reader
 - o DCM (Dispenser Communication Module)
 - o Speaker
 - o **OPTIONAL**
 - o Two Level Pricing (Dual PPU) 304.26
 - o Stainless Steel Side Columns 280.85
 - o Stainless Steel Lower Doors 276.60

- 1 **Guardian Connect - Warranty Monitoring** 400.00 400.00
 - Cisco RV042 Secondary Router
 - Includes 24/7 Remote monitoring of the forecourt CRIND equipment for one year
 - Remote Power Cycle and Purge of CRIND
 - CRIND S/W updates
 - Auto-warranty dispatch
 - CRIND Malfunction Alerts
 - Data Log Collection
 - Flow Rate Analysis
 - Customer Experience Alerts (Printer Paper)
 - Guardian Connect - Professional**
 - Security Alerts
 - RKL / P2P encryption
 - PCI-DSS Asset Report
 - Door Sensor Integration
 - EMV Staging / Enablement

Optional Upgrade (additional to warranty) 1,100.00

Flex Pay Connect and Flex Pay IV Retrofit Kits

- 1 **APPLAUSE PARTS** 86.02 86.02
 - Qty 2 COMPFS10SNA
 - Qty 1 LINEA3500
 - Qty 3 VFN22278-10
 - Qty 5 VFN22278-100

1 BRCM2 (Back Room Communications Module) - Existing D-BOX and ATV Z-APO-MBRC02

POINT OF SALE EQUIPMENT \$ 343.75

1 Kit, (CLGB) SPP Current Loop 29721-01 343.75 343.75

DISPENSING ACCESSORIES \$ 3,470.99

6	Catlow	Kit, Gas - 3/4" Green, NEPL, C720, CTM75, 9' x 8"	HA045	192.75	1,156.48
2	Catlow	Kit, Dsl - 3/4" Black, NEPL, C720, CTM75, 9' x 8"	HA046	192.75	385.49
2	Catlow	Kit, Dsl - 1" Green, NEPL, C720, CTM75, 9' x 8"	HA049	313.33	626.67
1	Catlow	5' Inlet Hose		241.18	241.18
1	Catlow	17.4' Outlet Hose		335.29	335.29
1	Catlow	DEF Stainless Brekaway and Swivel		289.41	289.41
1	Catlow	DEF Nozzle		436.47	436.47

MISCELLANEOUS \$ 5,625.00



1 MISC 500 gallon Poly DEF tank system 5,625.00 5,625.00

FREIGHT \$ 656.03 656.03

5 In-bound freight on dispensers - Zone 1 (GA/SC/NC) 74.00 370.00

1 Equipment Freight 286.03 286.03

SCOPE OF WORK to be performed by Guardian Fueling Technologies:

- Provide engineered drawings and application for NCDENR UST 6 permit
- Hold an office preconst:  lering to verify quantities and sizes.
- Hold an on-site precon:  mmencement to discuss scheduling.

UNDERGROUND STORAGE TANK(S) SCOPE OF WORK TO INCLUDE:

Excavated material to be removed, and disposed of off-site.

- Saw cut and remove concrete:
 - (2) 5' x 12' to remove existing Islands
 - (1) 12' x 28' canopy pad (low drain)
- Remove asphalt 24' x 24' for forecourt expansion

Excavate and Install the following footings;

- 3 5' x 5' x 5' Concrete Canopy Footings

Excavate and trench the following area:

- 3' x 55' x 3' Piping Trench

Install Island Protection as Listed Below

- 6 3.5" U-Shaped Barriers, 36" wide

Run Piping as Specified Below
 2" Ameron LCX (Tie into existing FRP and extend)

Install Buried Pipe Warning Tape 6"-12" Above the New Piping Run

Install Electrical Conduit as Follows:

- 1 Dispenser(s)
- 3 Sump Sensor(s)
- 12 Canopy Lights

Pipe Canopy Drains Underground Using PVC Piping (Connect to existing UG drain)

Backfill all Trenches to Subgrade

Pour Island Forms with 4" 3000 PSI Concrete

Pour concrete pad under the Canopy to the following spec. :
 Lgth: 72 Width: 24 Thickness: 8 4000 PSI Reinforced: Fibermesh

Set and connect Poly DEF Mini Bulk system (SUB)

Instruct customer's personnel in the proper operation of the equipment supplied by Guardian.

Calibrate dispenser meters. Change Filters

DISPENSER CHANGEOUT SCOPE OF WORK

- Remove existing dispensing equipment and leave on site for customer removal
- Set and anchor new dispensers on existing island base
- Make piping connections to new dispensing equipment
- Make electrical connections to new dispensing equipment
- Install hanging hardware (Hoses, swivels, nozzles, and breakaways)
- Purge lines, calibrate meters, and start-up dispensing equipment
- Interface to POS and make necessary programming changes to console
- Install ATV Media server in backroom and interface to dispenser, connect to ISP, and download content

GENERAL CONDITIONS

If any underground obstructions or conditions are encountered requiring additional dewatering, rock removal, additional excavation time, removal of sub surface concrete, removal of subsurface structures, relocation of utilities, excessive cave-in, etc., there will be additional charges to the customer.

This proposal is based on pouring the size canopy footings specified in the Scope of Work. If underground obstructions, dewatering, or conditions are encountered or if local building officials require soil test for approval of the footing, there will be an extra charge to the customer.

Project specific engineer sealed drawings for NCDENR are provided by Guardian. Current site plan to be provided by the customer. Permits and Approvals as required by local AHJ will be obtained by Customer (Canopy extension and position)

Planning department approval, use permits, variances, or zoning changes are the responsibility of the customer.

THE TOTAL PRICE IS AS FOLLOWS:

NOTE: TOTAL PRICE DOES NOT INCLUDE ESTIMATED SALES / USE TAX

EQUIPMENT -	\$ 105,805.28
INSTALLATION -	\$ 94,506.90
TOTAL PRICE	\$ 200,312.18

Estimated USE TAX \$ 9,166.97

Estimated Monthly Payment
 (Actual finance rates and payment amount determined on credit approval) **\$6,191.20**

Ask about FuelGuard our fuel analysis, treatment and polishing services!

OPTIONS:

Stainless Steel Package		
(5) Side Columns	\$280.85	\$1,404.25
(5) Lower Doors	\$276.60	<u>\$1,383.00</u>
		\$ 2,787.25

Two Level Cash Credit Pricing

3 NN1	\$455.32	\$1,365.96
1 NAO	\$152.13	\$152.13
1 NPA	\$304.26	<u>\$304.26</u>
		\$ 1,822.35

Enter description of Option

\$2,989.33	<u>W. Allen</u> yes	
OPTION	Accepted	Declined
\$1,954.47	<u>W. Allen</u> yes	
OPTION	Accepted	Declined
	Initial One	
OPTION	Accepted	Declined

INSTALLATION PAYMENT TERMS:

Customer Initials Required: W. Allen

Guardian has the right to refuse or cease installation for past due invoices related to this contract.
 Installation/progress payments are due **thirty (30) days** from invoice date.
 Installation payments **MUST** be current prior to equipment startup, training or completion of warranty work.
 The deposit below is due upon acceptance of this proposal and is required prior to permit application.
 Guardian's lost work days and re mobilization fees may apply if work is suspended due to non payment.
 The warranty period will commence upon our completion of the project and a site lien may be filed due to late payment.
NOTE:
 All dispenser & POS equipment is invoiced at date of shipment from manufacturer and terms are net seven (7) days.

The minimum deposit required for this order is: \$ 51,313.99

The Customer's Account must be current prior to training and start up of new equipment!

We appreciate the opportunity of offering this proposal and trust we may be favored with your most valued business.

ACCEPTANCE:

This proposal, when accepted by the purchaser, and executed by final approval of Sellers Official Officer, will constitute a bonafide contract between us, subject to all terms and conditions within.
 It is expressly agreed that there are no promises, agreements or understandings, oral or written, not specified in this proposal. The person signing below certifies the legal authority to bind the company into this contract.

GFT Salesman: Ed Perkins

Signature: [Signature]

Phone number: 9A784842

GUARDIAN FUELING TECHNOLOGIES ACCEPTANCE

Chalybeati Stone

Company Name

Whittier

02/09/2009

Signature

Date

(I AGREE TO PAY TERMS ABOVE)

Manager

Title

Signature of Officer

Title

Date